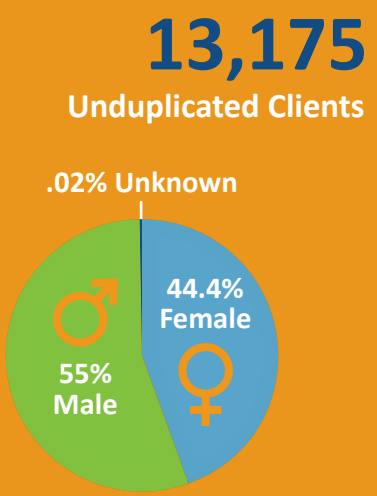
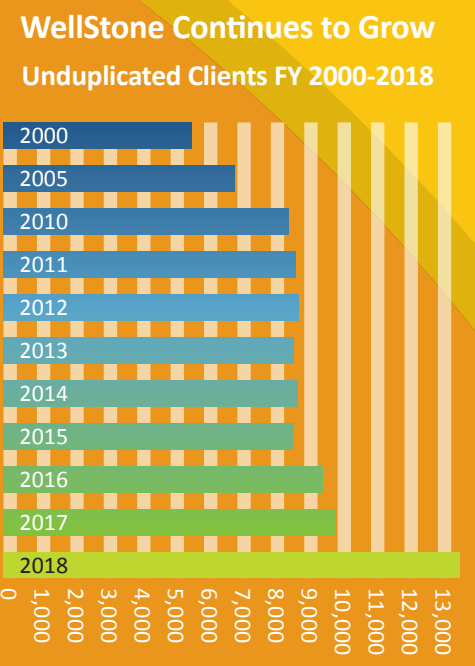
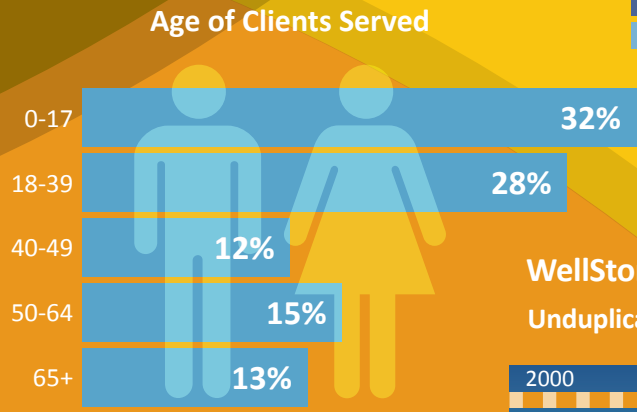
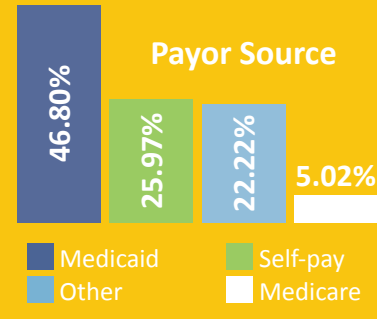
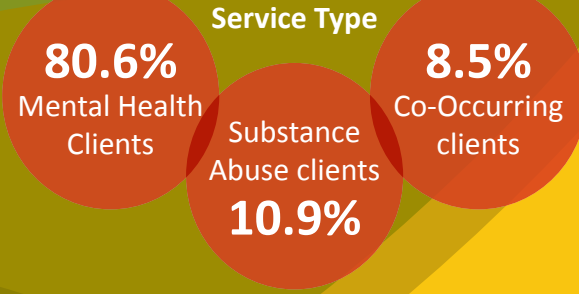
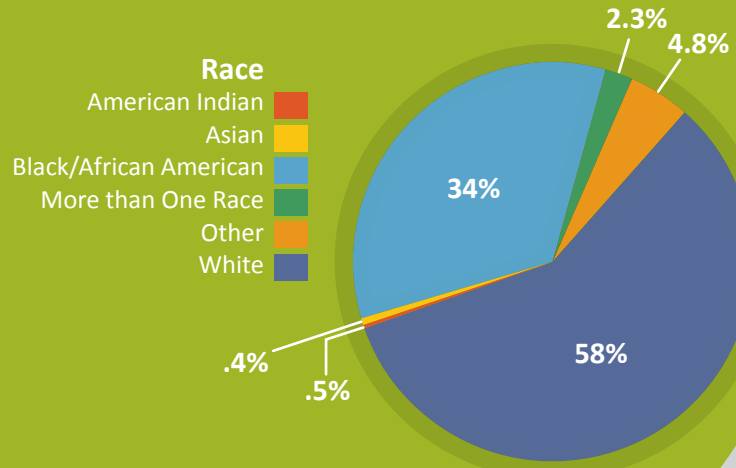


FY 2018 – By the Numbers



VISION & MISSION STATEMENT
WellStone exists to restore hope and healthy living by providing comprehensive behavioral healthcare services in the community.

WellStone
 Connect to health & well-being
 4040 S. Memorial Pkwy. • Huntsville, AL 35802
 256-533-1970 • www.wellstone.com

MAKING CONNECTIONS, DELIVERING RESULTS

What began as a handshake became a catapult toward success for community mental health services. On October 1, 2017 WellStone completed a merger with the Cullman Mental Health Authority. As a result, we served over 30% more clients in fiscal year 2018. That's over 13,000 unduplicated clients and 5,300+ new clients who are benefiting from our services.

This is only the beginning.
 WellStone continues to strengthen our position as the preferred behavioral health provider. We are forming strategic partnerships, capturing operational efficiencies and undertaking strategic planning to meet the needs of North Alabama as our community grows. Our entire team is fiercely dedicated to our mission. We're preparing for the challenges that lie ahead.

Jeremy Blair, Chief Executive Officer

2018 Annual Report

Making Connections... Delivering RESULTS.



Breaking Barriers

Among many barriers, financial costs often prevent individuals from seeking treatment for addiction. WellStone's New Horizons Recovery Center sought to remove these barriers for residents of North Alabama. In 2018, WellStone Cullman waived all fees associated with outpatient treatment for addiction and substance abuse conditions for residents of Cullman County. WellStone provided free initial assessments for addiction and substance abuse treatment for Morgan County residents as well.



Ian Kinzer,
Acute Care
Assistant
Manager/Director
of Nursing

Leveling Up

8 Schools added to the school-based mental health program.

The Nova Center for Youth & Family expanded school-based services to eight new schools in Huntsville City, Madison County and Cullman County. This means that 7 new school-based counselors are available to serve students facing behavioral, emotional, cognitive or crisis management issues. Counseling services are conveniently provided at school, and care plans are developed in collaboration with parents, teachers and school administrators.



Laura Shaw,
Child and
Adolescent
Program
Supervisor

Charting the Path Forward

WellStone partnered with Madison County Jail to launch a new Jail Diversion Program. This initiative identifies detainees who are eligible for release, either under supervision or directly to the community, who have continuing mental healthcare needs. The goal of the program is to reduce the recidivism

Expanding Our Reach

WellStone launched a partnership with Cullman Regional Medical Center to offer 24/7 mental health evaluations. Cullman Regional Medical Center physicians can request an expedited evaluation from WellStone's on-call staff for patients in the Emergency Room and the entire hospital.

The goal of this partnership is to avoid extended hospital care for patients who need access to outpatient mental health counseling and services rather than hospital-based medical care.

rate many mental health consumers experience due to the inability to access the continuum of care, post incarceration.

Under this program, WellStone case managers are assigned to inmates based upon input from Community Corrections, the Madison County Jail, the Huntsville Police Chief, the Madison County Sheriff, the Huntsville Municipal Judge and the Madison County Circuit Judge.

45 clients transition back into the community, resulting in over \$300,000 in cost savings.

Enhancing Community Conversations on Mental Health

We hosted our Beacon of Hope Celebration for Huntsville in May 2018 and our Cullman Partners for Hope Celebration in September 2018. Over 250 community leaders, stakeholders and major donors attended these events, and we raised over \$40,000. More importantly, we shared critical insight into community funding for mental health, the growing needs in our community and opportunities for community leaders to engage with WellStone. These events help WellStone to garner support from government leaders as well as community partners.

Judge Ruth Ann Hall of Madison County and Cullman City Council President Garlan Gudger Jr. were presented with the Dr. Gary W. Porier Leadership Award for their outstanding leadership in advancing mental health and substance abuse services in Madison and Cullman counties.

Delivering on Our Promises

As a result of the October 1, 2017 merger with the Cullman Mental Health Authority, WellStone grew to a team of over 400 of employees. As our team grows, we remain focused on our core values: *Committed, Caring and Can-Do.*

Our client satisfaction surveys demonstrate our team's ability to serve the community at the highest level, and our growing organization is well-positioned to maximize operational efficiencies and create more resources for client care.



Jasmine Davis
Butler,
Nova Director

2018 Client Satisfaction Survey

Nova Center for Youth & Family	85%
New Horizons Recovery Center	86% (increase)
WellStone Adult Services	73%

Operating Budget

Revenues	Expenses
Federal Government . . . \$ 1,099,327	Personnel \$ 14,226,999
State Government \$ 3,877,075	Operational Supplies . . . \$ 1,246,069
Local Government \$ 1,004,163	Equipment & IT \$ 1,381,397
Patient Fees \$ 9,740,690	Utilities & Repairs \$ 705,078
Other Revenue	Contracted Services \$ 464,410
& Support \$ 3,043,416	Misc. \$ 179,338
Total:	Total:
\$ 18,764,761	\$ 18,203,291

Within its first year, the Jail Division Program helped over