



Everything we do puts WellStone clients first.

Demand for our services outpaces state and local funding. That's why we work to identify operational efficiencies and cost savings in every practice area. We manage our resources carefully to enhance our services for our clients. Smart planning makes our services accessible to everyone. The community counts on WellStone to be there when they need us the most.

*Chris Van Dyke,
Chief Operating Officer*

WellStone serves the community with impact.

On October 1, 2017 WellStone merged with the Cullman Area Mental Health Authority to become the largest behavioral healthcare provider in North Alabama.

**WellStone Continues to Grow
Unduplicated Clients FY 2000-2017**



**WellStone estimates we will serve over 13,000 unduplicated clients in FY 2018.*

**Operating Budget
(unaudited)**

Revenues:

Federal Government . . .	\$1,115,755
State Government	3,294,869
Local Government	871,290
Patient Fees	6,604,129
Other Revenue and Support	2,127,123

Total: \$14,013,166

Expenses:

Personnel	\$10,544,643
Operational Supplies	316,455
Equipment and IT	459,862
Utilities and Repairs	748,866
Contracted Services	1,087,616
Misc.	791,631

Total: \$13,949,073

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MAKING CONNECTIONS, DELIVERING RESULTS

We're here to lead the community's conversation on mental illness and substance abuse.

How we address these issues is integral to our community's overall health. Our role is to provide industry-leading care to those facing a broad range of mental health and substance abuse challenges. At the same time, we work to lift the stigma that accompanies these problems, and all too often prevents individuals from seeking help.

We believe that emotional, psychological and social well-being are deeply connected to your health. That's why we focus on making connections when they matter the most. WellStone is the only behavioral healthcare provider that provides a complete continuum of care. We connect our clients to the therapists, treatments and programs they need — all within WellStone.



*Jeremy Blair
Chief Executive Officer*

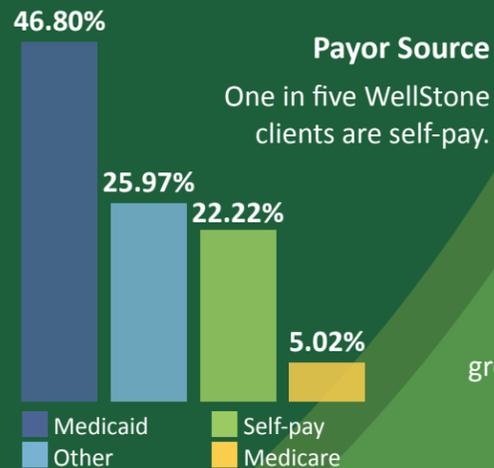
**2017
Annual Report**

We connect...

WellStone is North Alabama's largest and most comprehensive behavioral healthcare provider. We treat children, adolescents, and adults who face mental illness, substance abuse and a broad range of obstacles to health and well-being. Our greatest strength is our ability to provide a complete continuum of care to our clients and families. We collaborate with our clients, their medical providers and across our own programs to make referrals and connections to counseling, training and resources that restore hope.

We serve...

WellStone serves the entire North Alabama community at large. Access to services is our top priority, and we manage our resources in order to serve as many clients as possible.



9,860

Unduplicated Number of People Served
Oct. 1, 2016 - Sept. 30, 2017

A 5.4% INCREASE

Increase in demand for WellStone services outpaces the population growth of Madison County, Alabama over the past five years.*

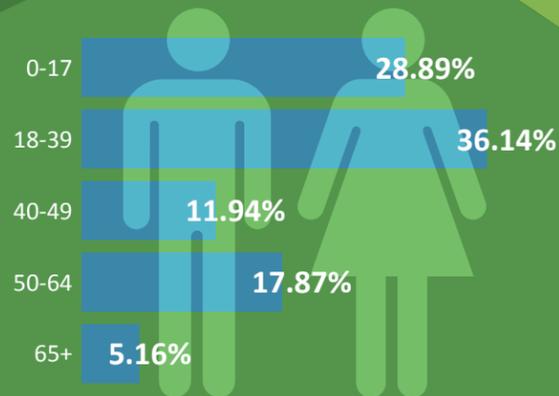
*Source: <https://factfinder.census.gov>

VISION & MISSION STATEMENT

WellStone exists to restore hope and healthy living by providing comprehensive behavioral healthcare services in the community.

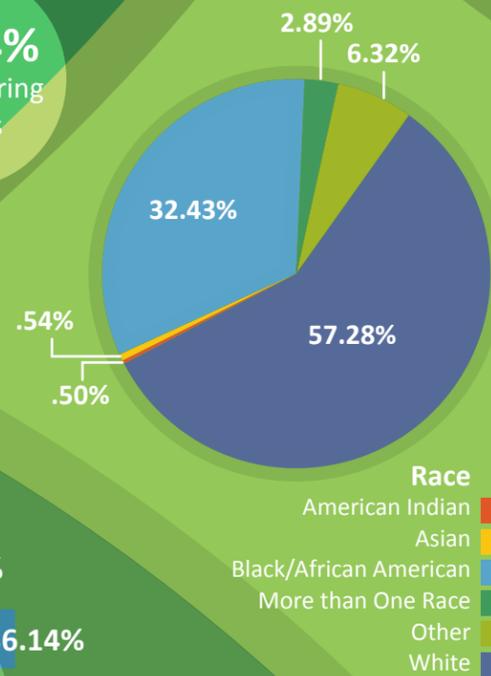


Age of Clients Served



Client Satisfaction

2017 Customer Satisfaction Survey:
 Nova Center for Youth & Family: **85%**
 New Horizons Recovery Center: **85%**
 WellStone Adult Services: **86%**



We examine...

Mental health and substance abuse are complex issues. They affect our entire community.

- **One in five American adults** experienced a mental health issue
- **One in 10 young people** experience a period of major depression.
- **One in 25 Americans** lived with a serious mental illness, such as schizophrenia, bipolar disorder, or major depression
- **Suicide is the 10th leading cause of death in the United States**, and it claims over twice as many lives each year as homicide.
- **Only 44% of adults** with diagnosable mental health problems and **less than 20% of children** and adolescents receive the treatment they need.

Source: <https://www.mentalhealth.gov/basics/myths-facts/index.html>

We deliver...

WellStone provides accessible outpatient counseling, substance abuse treatment and psychiatric services for all ages at an affordable cost. Our team is comprised of over 400 full-time, part-time and contract-based mental health and substance abuse professionals. Our specialized practices include the *Nova Center for Youth & Family*, *New Horizons Recovery Center* and *WellSpring Clinical Associates*.



We believe that health and well-being is a journey and often a hard-fought process. At WellStone, we're focused on walking alongside our clients to lend the support they need every step of the way. Whether it's highly-specialized treatment or a referral to another WellStone program, we're focused on making connections on the journey. At WellStone, you can expect to find world-class care in an approachable, community-based setting.



Josaylon Wade, Chief Clinical Officer